**VISIONCORPS STATEMENT OF ACTIVITIES 2021**
**FISCAL YEAR OCT 2020-2021**

**Organizational Employment Revenue:**
- Revenues $17,707,922
- Less: Cost of Goods Sold $9,785,865
- Organizational Employment Revenue, Net $7,922,057

**Rehabilitation Services Revenue** $260,036

**Fundraising Revenue & Bequests** $855,133

**Other Revenue**
- Net Increase, Investment Activity $3,260,677
- Miscellaneous Income $86,134
- Extraordinary Items $2,182,756

**TOTAL REVENUES** $14,569,793

**Program Services** $9,403,254
**Management and General** $658,483
**Fundraising and Development** $499,886

**TOTAL EXPENSES** $10,564,723

**INCREASE IN NET ASSETS** $4,005,070

**STATEMENT OF FINANCIAL POSITION**

**TOTAL ASSETS** $39,668,941
- Liabilities $3,549,172
- Net Assets $36,120,769

**TOTAL LIABILITIES AND NET ASSETS** $39,668,941
In fiscal year 2021, more than $855,000 was donated to support VisionCorps. Moving forward, VisionCorps Foundation is working to build its Technology Fund and to grow accessible technology services to clients in all locations.

3,329 unique contributions were made to VisionCorps Foundation in fiscal year 2021.

DEDICATION AND TEAMWORK HELPED VISIONCORPS ACHIEVE THESE 2021 ACCOMPLISHMENTS:

SERVING OUR COMMUNITY

In 2021, Rehabilitation Services served 1,150 adults and 67 children, and reviewed 277 new referrals for a total of 12,884 service hours.

Two new full-time professionals were hired to meet increased demand: an access technology specialist in Lancaster and a social services case manager in Chester County. Virtual support and education programs expanded to include these new groups: Spanish speakers, Dog Guide users, Pathfinders for new clients (servicing all counties) and a social services case manager in Chester County. Virtual support and education services, VisionCorps completed 5,879 KidSight vision screenings for preschoolers in 2021. Vouchers for free eye exams and glasses, from VisionCorps' partnership with the Pennsylvania Vision Foundation, were delivered to 370 individuals in need in all five counties.

Both in-person and virtual outreach programs to explain VisionCorps services were presented to Lions Clubs and other civic organizations and groups in all five counties. New employees were added to VisionCorps manufacturing and assembly lines including helmet pads, rifle slings, and janitorial and sanitation line.

REWIND AHEAD FOR THE FUTURE:

In November 2021, VisionCorps was recognized by the National Industries for the Blind (NIB) for meeting its year-over-year employment growth goals for the AbilityOne program, which tracks employment opportunities for people with disabilities, including the blind and vision-impaired.

The Enterprise Group focuses on employing people who are blind or vision impaired in manufacturing, food processing, and administrative services, through both public and private sector contracts. Employment opportunities are available in Lancaster, Lebanon, Cumberbland, Philadelphia, and York Counties.

EMPLOYING YOUR COMMUNITY

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VisionCorps had 54 volunteers who contributed 1,831 volunteer hours for the year.

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FINANCING SERVICES:

VisionCorps received numerous grants from Foundations throughout its service area and appreciates generous support from:

- National Christian Foundation
- Paul and Marsha Smith Charitable Foundation
- Pennsylvania Vision Foundation
- Richard C. Hoffman Charitable Endowment Trust
- Selective Insurance Group Foundation
- Stone and Donna Jones Foundation
- The American Gift Fund
- The Foundation of Enhancing Communities
- Vanguard Charitable
- Wilkes and Elise Shreves Foundation
- York County Community Foundation

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